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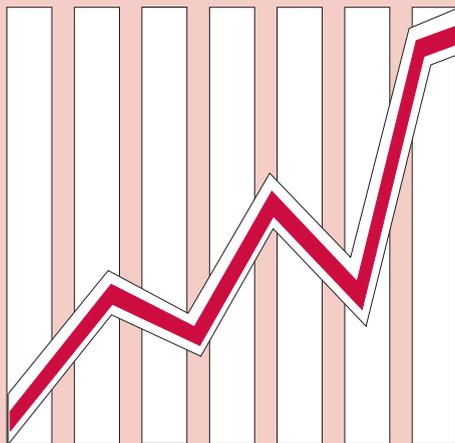


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*Manufacturing Earnings in BEA Component
Economic Areas, 1996*

U.S. DEPARTMENT OF COMMERCE ≈ ECONOMICS AND STATISTICS ADMINISTRATION

BUREAU OF ECONOMIC ANALYSIS



SURVEY of CURRENT BUSINESS

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It incorporates data from the following monthly BEA news releases:

U.S. International Trade in Goods and Services (October 20),

Gross Domestic Product (October 30), and

Personal Income and Outlays (November 2).

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Special in this issue

55 Manufacturing Earnings in BEA Component Economic Areas, 1996

Among BEA component economic areas (CEA's), the CEA's with the highest average manufacturing earnings per job are those that have a greater proportion of manufacturing jobs, have a large, well-educated workforce, and have higher concentrations of industry clustering. The results from a regression analysis show that industry mix is the most important factor associated with average manufacturing earnings per job and that the education level of the workforce and the extent of industry clustering are also significant.

Regular features

1 Business Situation

U.S. economic activity picked up in the third quarter of 1998: Real GDP increased 3.3 percent after increasing 1.8 percent in the second quarter. The price index for gross domestic purchases increased 0.5 percent after increasing 0.4 percent.

6 Motor Vehicles, Model Year 1998

In model year 1998, sales of motor vehicles increased to 15.7 million units from 15.4 million units in model year 1997. The increase was more than accounted for by another strong increase in sales of new trucks, which reached a record 7.6 million units. Sales of new cars declined for the fourth consecutive year.

13 Comparison of BEA Estimates of Personal Income and IRS Estimates of Adjusted Gross Income: New Estimates for 1996 and Revised Estimates for 1982–95

BEA's measure of personal income and the IRS measure of adjusted gross income are reconciled through a series of adjustments for definitional differences between the two measures. This year's reconciliation reflects the recent annual revision of the NIPA's, including the redefinition of dividend payments and the incorporation of revised IRS tabulations of capital gains distributions.

20 Gross Product by Industry, 1995–97

The estimates of gross product by industry for 1995–96 have been revised to incorporate the results of this year's annual revision of the NIPA's and newly available source data, and new estimates for 1997 have been prepared. In 1997, durable goods manufacturing and services were the largest contributors to the 3.9-percent increase in real GDP; finance, insurance, and real estate and services were the largest contributors to the 1.9-percent increase in the GDP price index.

41 Reconciliation of the U.S.-Canadian Current Account, 1996 and 1997

For both 1996 and 1997, the reconciliation of the U.S.-Canadian current account results in a U.S. current-account deficit with Canada that is larger than the deficit shown in the U.S. published accounts. The annual reconciliation shows how the current-account estimates would appear if both countries used the same definitions, methodologies, and data sources.

66 Personal Income by State and Region, Second Quarter 1998

Personal income in the Nation increased \$78.0 billion, or 1.1 percent, in the second quarter of 1998. By region, the largest increase was in the Southeast, which accounted for 22 percent of the growth. By State, the fastest growth in personal income was in Nevada, Arizona, South Carolina, Utah, and Vermont. The slowest growth was in South Dakota, Hawaii, New Jersey, and Michigan.

Reports and statistical presentations

D-1 BEA Current and Historical Data

Inside back cover: BEA Information

(A listing of recent BEA publications available from GPO)

Back cover: Schedule of Upcoming BEA News Releases

LOOKING AHEAD

- ❖ ***New Structures and Equipment by Using Industries.*** An article that presents the 1992 capital flow table for the United States will be published in the December SURVEY. The capital flow table, which shows the using industries for each type of new structure and equipment in gross private fixed investment, is an extension of the 1992 benchmark input-output accounts for the U.S. economy.
 - ❖ ***Evaluation of the GDP Estimates.*** An article that presents the results of a periodic evaluation of the estimates of gross domestic product (GDP) will be published in the December SURVEY. The article will examine the record of revisions to the annual and quarterly estimates of GDP and of national income in order to assess the reliability of these estimates.
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BEA INFORMATION

The economic information prepared by the Bureau of Economic Analysis (BEA) is available in news releases, in publications, on diskettes, on CD-ROM's, and on the Internet. For a description of these products in the free *Catalog of Products*, write to the Public Information Office, BE-53, Bureau of Economic Analysis, U.S. Department of Commerce, Washington, DC 20230, or call 202-606-9900. The catalog and other information are also available on BEA's Web site at <www.bea.doc.gov>.

The free publication *U.S. International Transactions in Private Services: A Guide to the Surveys Conducted by the Bureau of Economic Analysis* provides information about 11 surveys. For each survey, it details the frequency of the survey, the transactions covered, and the methods used to prepare the estimates that are derived from the survey data; it includes a sample of each survey. To receive your copy, write to Sylvia Bargas, BE-50, Bureau of Economic Analysis, U.S. Department of Commerce, Washington, DC 20230, or call 202-606-9804.

In addition, the following publications are available from the Superintendent of Documents of the Government Printing Office (GPO). To order, write to Superintendent of Documents, P.O. Box 371954, Pittsburgh, PA 15250-7954, call 202-512-1800 or fax 202-512-2250. Pay by check to the Superintendent of Documents or charge to a GPO deposit account, to Visa, or to MasterCard.

National Income and Product Accounts of the United States, 1929-94. (1998) This two-volume set presents the estimates of the national income and product accounts (NIPAs) that reflect the most recent comprehensive revision and the 1997 annual revision. The text describes the definitions and classifications that underlie the NIPAs and the statistical conventions used in the NIPAs; an appendix lists the principal source data and methods that are used in preparing the estimates. \$58.00, stock no. 003-010-00272-7.

New!

Benchmark Input-Output Accounts of the United States, 1992. (1998) This publication presents the summary and detailed make and use tables for industries and commodities and the total output multipliers for 1992 for the U.S. economy. It includes a discussion of the concepts and classifications underlying the accounts, the methods used to prepare the accounts, and the uses of the accounts. It also includes appendixes that present the measures of output and of the commodity composition of personal consumption expenditures by type and of purchases of producers' durable equipment by type in the national income and product accounts. \$40.00, stock no. 003-010-00275-1.

Regional Multipliers: A User Handbook for the Regional Input-Output Modeling System (RIMS II), Third Edition. (1997) This handbook describes the five types of RIMS II multipliers that are available for nearly 500 industries and for any county or for any group of counties. It details the information that the users need in order to effectively use the RIMS II multipliers to analyze the economic and industrial impact of public and private projects and programs on State and local areas. The handbook also includes case studies that illustrate the uses of the RIMS II multipliers and a description of the methodology that the Bureau of Economic Analysis uses to estimate the multipliers. \$6.00, stock no. 003-010-00264-6.

Foreign Direct Investment in the United States: 1992 Benchmark Survey, Final Results. (1995) Presents detailed data on the financial structure and operations of U.S. affiliates of foreign direct investors, on the foreign direct investment position in the United States, and on the balance-of-payments transactions between U.S. affiliates and their foreign parent companies in 1992. Includes data for items, such as employment covered by collective bargaining agreements and merchandise trade by product and country of destination and origin, that are only collected in comprehensive benchmark surveys. The data are classified by industry of affiliate and by country of ultimate beneficial owner, and selected data are classified by State. The text describes the coverage, the concepts

and definitions, and the classifications used in the survey. \$20.00, stock no. 003-010-00259-0.

Foreign Direct Investment in the United States: Operations of U.S. Affiliates of Foreign Companies. (1998) Two publications: One presents the revised estimates for 1995, and the other, the preliminary estimates for 1996 from BEA's annual surveys of the financial structure and operations of nonbank U.S. affiliates of foreign direct investors. The estimates are presented by industry of the U.S. affiliate and by country of the ultimate beneficial owner (UBO) and for selected estimates, by industry of UBO and by State. **Revised 1995 Estimates**, \$9.50, stock no. 003-010-00274-3; **Preliminary 1996 Estimates**, \$9.50, stock no. 003-010-00273-5.

Foreign Direct Investment in the United States: Establishment Data for 1992. (1997) This publication, which presents the results of a project by BEA and the Bureau of the Census, provides the most recently available data on the number, employment, payroll, and shipments or sales of foreign-owned U.S. establishments in more than 800 industries at the Standard Industrial Classification four-digit level and by State and by country of owner. Presents additional information—such as data on value added, employee benefits, hourly wage rates of production workers, and expenditures for plant and equipment—for manufacturing establishments. \$28.00, stock no. 003-010-00265-4.

U.S. Direct Investment Abroad: 1994 Benchmark Survey, Final Results. (1998) This publication presents the data on the worldwide operations of U.S. multinational companies in 1994 from the most recent comprehensive survey of U.S. direct investment abroad. It contains 243 tables that present data on the financial structure and operations of U.S. parent companies and their foreign affiliates and data on the direct investment position and balance of payments between the parents and their affiliates. The data are presented by industry of the parent and by industry and country of the affiliate. The text describes the coverage, the definitions and concepts, and the classifications used in the survey. \$37.00, stock no. 003-010-00271-9.

U.S. Direct Investment Abroad: Operations of U.S. Parent Companies and Their Foreign Affiliates, Preliminary 1995 Estimates. (1997) This publication provides preliminary results for 1995 from BEA's annual survey of the worldwide operations of U.S. multinational companies. It contains information on the financial structure and operations of U.S. parent companies and their foreign affiliates. Data are classified by country and industry of affiliate and by industry of U.S. parent. \$9.00, stock no. 003-010-00270-1.

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Schedule of Upcoming BEA News Releases

<i>Subject</i>	<i>Release Date</i>
U.S. International Trade in Goods and Services, September 1998.....	*Nov. 18
Gross Domestic Product, 3rd quarter 1998 (preliminary) and Corporate Profits, 3rd quarter 1998 (preliminary).....	Nov. 24
Personal Income and Outlays, October 1998.....	Nov. 25
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Gross Domestic Product, 3rd quarter 1998 (final) and Corporate Profits, 3rd quarter 1998 (revised).....	Dec. 23
Personal Income and Outlays, November 1998.....	Dec. 24

** Joint release by the Bureau of the Census and BEA.*

For information, call (202) 606-9900, Bureau of Economic Analysis, U.S. Department of Commerce.